

# Subcontractors from abroad

Well trained and motivated to work for your projects

# Qualified workers from abroad

Compensating staff shortages with subcontractors

The demand for German industrial goods is at an unprecedented high. More and more construction companies are finding themselves with full order books - but they lack the necessary skilled personnel. Delays on the construction site are therefore becoming more and more frequent.

A glance at statistics and trends shows that the enormous workload can no longer be managed without qualified specialists from abroad.

**It is no longer unusual for companies to turn to external subcontractors to avoid personnel shortages.**

**Aber wie findet man heraus welche Subunternehmen über die notwendigen Qualifikationen verfügen, um heimischen Standards zu entsprechen?**

### **Foreign subcontractors are now a necessity**

The demand for skilled workers is not diminishing - on the contrary. Whereas 37% of German construction companies complained of a shortage of qualified personnel in the previous year, this figure will rise to over 60% by 2018.

### **Concerns about training standards**

Despite the acute shortage of skilled workers, there are often still concerns about training standards in Eastern Europe. But the study by the Integration Fund (2014) has shown Immigrants from EU countries have on average a higher educational level than Germans and Austrians.

### **Slovenia has a uniformed and modernized school system**

German lessons and preparation for international activities are on the timetable in many Eastern European countries. Especially Slovenia has a school system that is adapted to the requirements of social and modern developments.



Modern education  
system in Slovenia

# Why are foreign skilled workers much cheaper?

**The qualification level is the same - but the non-wage labour costs are different**

While in Germany the labour costs amount to more than 30€ per hour, in Slovenia, for example, it is not even half of that. A Slovenian employee thus earns far more in Germany than in Slovenia, even if just the minimum wage is paid.

So it is the best time to forget outdated prejudices and look beyond national borders.

**Especially as an entrepreneur, you should make use of a Europe of open borders.**

Subauftrag has been in contact with many Slovenian partners for many years and can refer to top-class reference projects.

### What does subcontracting offer companies?

Subauftrag helps companies to find the right subcontractors for their projects, individually tailored to the respective needs - worldwide. The use of such a professional service gives companies strategic advantages that set them apart from the competition:

- No administrative effort
- Prefabricated, tested contract framework
- Broad network of audited subcontractors
- Advice on legal matters
- Fast service and support during the entire project

**Due to our already existing network of pre-qualified subcontractors, it is advisable to use a professional arrangement service.**

#### Sources

WirtschaftsWoche  
Frankfurter Allgemeine  
Human Capital Report  
Wiener Zeitung  
Eurostat



Support during the  
entire project

## Contact

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